

**Department of Commerce**  
**2009 Small Business Procurement Scorecard**

**C**  
84.4

FPDS-NG Data as of July 29, 2010  
ARRA Data as of August 6, 2010

<b>Prime Contracting Achievement:</b>			<b>86.09</b>
	<b>2008 Achievement</b>	<b>2009 Goal</b>	<b>2009 Achievement</b>
<b>Small Business</b>	43.16%	46.67%	36.58% (\$1.222B)
<b>Women Owned Small Business</b>	9.43%	5.00%	7.27%
<b>Small Disadvantaged Business</b>	16.11%	5.00%	14.05%
<b>Service Disabled Veteran Owned Small Business</b>	1.91%	3.00%	1.99%
<b>HUBZone</b>	2.19%	3.00%	0.86%

<b>Sub Contracting Achievement:</b>			<b>70.39</b>
	<b>2008 Achievement</b>	<b>2009 Goal</b>	<b>2009 Achievement</b>
<b>Small Business</b>	34.53%	51.50%	40.03%
<b>Women Owned Small Business</b>	5.91%	5.00%	5.95%
<b>Small Disadvantaged Business</b>	8.16%	5.00%	3.83%
<b>Service Disabled Veteran Owned Small Business</b>	1.57%	3.00%	0.64%
<b>HUBZone</b>	1.25%	3.00%	0.61%

<b>Plan Progress:</b>		<b>85</b>
✓ <i>Full response</i> * <i>Unacceptable response</i> ⇔ <i>Partial response</i>		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		✓
✓ Has demonstrated top-level Agency commitment to small business contracting.		✓
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		⇔
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		⇔
✓ Demonstrated no unjustified bundling has taken place during the period.		✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		✗
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

<b>Grading Scale</b>	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

## Comments:

### **Graded Agency:**

In FY 2009, the DOC was challenged with spending American Recovery and Reinvestment Act (ARRA) funding on specific activities within an 18-month period starting around June 2009. Normally, DOC's annual procurement spending totals \$1.6 billion. However, ARRA funded activities pushed DOC's spending to a record \$2.7 billion. A significant portion of ARRA funding went to projects that could not be primed by small business concerns such as building a research vessel for the National Oceanic and Atmospheric Administration (NOAA) and facility construction projects for NOAA and the National Institute for Standards and Technology (NIST). In addition, the Bureau of the Census (BoC) was in full preparation mode for the 2010 Decennial Census. The majority of the award dollars, including an additional \$1 million in ARRA funding, went to large prime contractors. However, the BoC negotiated aggressive subcontracting goals on all 2010 decennial contracts to ensure small business participation and made small business subcontracting goal achievement mandatory for prime contractors.

The DOC is proud of its ability to use our acquisitions to help small businesses, in all socio-economic categories, grow and learn. The DOC will continue to search for new and innovative ways to help small businesses become successful.

### **SBA:**

#### **Goaling Achievement**

The Department of Commerce (Commerce) met 2 of their 5 prime contracting goals missing Small Business, Service-Disabled Veteran Owned Small Business, and HUBZone.

Fiscal year 2009 prime contracting achievement saw an increase over FY2008 in Service-Disabled Veteran Owned Small Business. Commerce FY2009 achievement declined from FY2008 in Small Business, Women Owned Small Business, Small Disadvantaged Business, and HUBZone.

#### **SBA Data Anomaly Reports**

Commerce responded late to SBA's contracting data anomaly report and partially addressed submitted anomalies.

#### **Partnership with SBA**

Commerce regularly attended the SBA chaired Small Business Procurement Advisory Council meetings hosted at the SBA.

Commerce contributes to the Interagency Task Force on Federal Contracting Opportunities for Small Businesses acting as both an executive committee and workgroup co-chair member.

#### **American Reinvestment and Recovery Act Contracts**

Since enactment of ARRA, the Commerce has directed 24.4% of their Recovery Act funds toward small businesses