

Department of Agriculture

FY2013 Small Business Procurement Scorecard

A

110.55%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014
 eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			90.86%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	52.83%	53.50%	54.88% (\$2.8 B)
Women Owned Small Business	7.50%	5.00%	8.32% (\$430.5 M)
Small Disadvantaged Business	12.46%	5.00%	12.73% (\$658.6 M)
Service Disabled Veteran Owned Small Business	2.92%	3.00%	2.76% (\$142.8 M)
HUBZone	4.39%	3.00%	3.85% (\$199.1 M)

Subcontracting Achievement:			9.93%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	16.20%	21.50%	26.40%
Women Owned Small Business	1.20%	5.00%	2.70%
Small Disadvantaged Business	1.30%	5.00%	3.30%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.30%
HUBZone	0.30%	3.00%	3.80%

Success Factors		9.76%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSD/BU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.93	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.90	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	1.00	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.83

Comments:

Graded Agency:

The USDA commitment to small business is evidenced by the award of 54.8 percent of the total \$4.9 billion eligible dollar acquisition spend to small business concerns in Fiscal Year 2013. USDA exceeded its prime contracting goals for small disadvantaged, Historically Underutilized Business Zone (HUBZone), and women-owned small businesses, and achieved 2.76 percent of the 3 percent Service Disabled Veteran-Owned Small Business (SDVOSB) goal. These achievements were accomplished by the USDA procurement community working in concert with program offices to expand USDA's ability to achieve and/or exceed small business goals.

The strength of our small business participation is credited to the 11 buying agencies, which the OSDBU collaborates with in an ongoing basis. With the support of USDA's senior leadership, we conduct ongoing training for small businesses, contracting officers and program managers. The OSDBU also sponsors outreach events in states that have heavy concentration of rural areas, to ensure that we extend USDA's mission to reach and to provide equity of opportunity for all.