

Small Business Administration

FY2013 Small Business Procurement Scorecard

A

111.49%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014

eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			99.59%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	70.92%	67.00%	72.01% (\$76.8 M)
Women Owned Small Business	13.46%	5.00%	15.82% (\$16.9 M)
Small Disadvantaged Business	44.93%	5.00%	47.34% (\$50.5 M)
Service Disabled Veteran Owned Small Business	6.45%	3.00%	7.18% (\$7.7 M)
HUBZone	5.21%	3.00%	8.98% (\$9.6 M)

Subcontracting Achievement:			2.27%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	6.40%	25.00%	6.80%
Women Owned Small Business	0.40%	5.00%	3.00%
Small Disadvantaged Business	0.00%	5.00%	0.20%
Service Disabled Veteran Owned Small Business	0.00%	3.00%	0.00%
HUBZone	0.00%	3.00%	0.00%

Success Factors		9.63%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7		Peer Review Score
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		0.97
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSD/BU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		0.97
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		0.80
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).		1.00
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).		1.00
Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		Total
		6.74

Comments:

Graded Agency:

In Fiscal Year 2013, the SBA exceeded all primary goals with significant accomplishments across all subcategories. We targeted large dollar, multiple-year requirements for specific set-asides with Service Disabled Veteran Owned Small Businesses and HUBZones and continued to track our progress and refine our targets based on actual achievement. This success was achieved through a combination of efforts that include strategic planning, as well as focused leadership and management in annual acquisition execution. Exceeding our subcontracting goal continues to be a challenge, and we will search for opportunities to improve our progress in this category. We also endeavor to find creative ways to continually train our acquisition workforce with the added challenge of managing with reduced operating budgets.