

# Department of Education

## FY2013 Small Business Procurement Scorecard

# A

100.79%

FPDS-NG Prime Contracting Data as of Feb. 19, 2014  
 eSRS Subcontracting Data as of Mar. 14, 2014

Prime Contracting Achievement:			82.66%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	19.83%	18.50%	23.36% (\$612.0 M)
Women Owned Small Business	5.76%	5.00%	7.41% (\$194.0 M)
Small Disadvantaged Business	5.19%	5.00%	4.39% (\$114.9 M)
Service Disabled Veteran Owned Small Business	0.82%	3.00%	0.84% (\$21.9 M)
HUBZone	0.29%	3.00%	0.35% (\$9.1 M)

Subcontracting Achievement:			8.22%
	2012 Achievement	2013 Goal	2013 Achievement
Small Business	29.80%	43.50%	38.60%
Women Owned Small Business	7.90%	5.00%	7.70%
Small Disadvantaged Business	7.30%	5.00%	5.30%
Service Disabled Veteran Owned Small Business	0.30%	3.00%	0.50%
HUBZone	0.50%	3.00%	0.50%

Success Factors		9.91%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.97	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSD/BU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.97	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	1.00	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.94

**Comments:**

Graded Agency:

Due to the U.S. Department of Education's increased monitoring efforts of their subcontracting plans and increased outreach to small business vendors, the Department exceeded their small business goal. The Department sponsored matchmaking initiatives between prime contractors and well-qualified small businesses vendors for subcontracting opportunities. Small business goals were developed at program levels and a monthly dashboard report of small business performance was reported to Senior Officials. Through all of these actions, the Department grew their small business supplier base and increased awareness of contracting opportunities for small businesses.