

# National Aeronautics and Space Administration

## FY2012 Small Business Procurement Scorecard

# A

103.16%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:			81.24%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	17.82%	15.20%	19.00% (\$2.6 B)
Women Owned Small Business	2.79%	5.00%	2.94% (\$401.8 M)
Small Disadvantaged Business	7.09%	5.00%	7.65% (\$1.0 B)
Service Disabled Veteran Owned Small Business	1.29%	3.00%	1.02% (\$138.8 M)
HUBZone	0.77%	3.00%	0.68% (\$93.1 M)

Subcontracting Achievement:			11.92%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	37.80%	36.00%	41.90%
Women Owned Small Business	9.80%	5.00%	10.70%
Small Disadvantaged Business	11.80%	5.00%	13.40%
Service Disabled Veteran Owned Small Business	1.80%	3.00%	2.70%
HUBZone	2.60%	3.00%	3.10%

Success Factors		10.00%
<u>Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7</u>		Peer Review Score
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	1.00
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	1.00
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	1.00
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	1.00
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	1.00
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	1.00	1.00
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	1.00	1.00
<b>Total</b>	<b>7.00</b>	<b>7.00</b>
<b>Prime and Subcontracting Grading Scale:</b> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		

**Comments:**

## Graded Agency:

NASA is proud to have achieved an “A” on the fiscal year 2012 (FY12) Small Business Administration (SBA) Scorecard. NASA awarded approximately \$2.6 billion directly to small businesses, about \$100 million more when compared to FY11. NASA’s senior management demonstrated commitment to the agency’s small business program has helped raise the agency’s overall grade to “A” in FY12 after receiving a grade of “C” in FY09 and FY10 and a grade of “B” in FY11. NASA also exceeded the FY12 Small Disadvantaged Business (SDB) goal. However, the agency was unable to achieve its goals for Women Owned Small Businesses (WOSB), Service-Disabled Veteran-Owned Small Businesses (SDVOSB), or HUBZone small business concerns. The percentages have steadily increased in both the WOSB and HUBZone categories over the past fiscal years; however, the agency continues to work towards meeting the mandated SDVOSB goal. NASA continues to implement new strategies to reach these small business categories so they can play a pivotal role in assisting NASA in realizing our missions.