

Department of Agriculture

FY2011 Small Business Procurement Scorecard

A

108.95%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012

eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			89.90%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	55.17%	52.50%	52.42% (\$2.8 B)
Women Owned Small Business	8.08%	5.00%	8.16% (\$436.0 M)
Small Disadvantaged Business	15.30%	5.00%	13.27% (\$708.5 M)
Service Disabled Veteran Owned Small Business	2.76%	3.00%	2.24% (\$119.6 M)
HUBZone	9.90%	3.00%	5.56% (\$297.0 M)

Subcontracting Achievement:			9.29%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	15.50%	21.30%	33.80%
Women Owned Small Business	1.50%	5.00%	0.70%
Small Disadvantaged Business	1.80%	5.00%	0.40%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.10%
HUBZone	0.10%	3.00%	0.10%

Success Factors		9.76%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.83	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	6.83

Comments:

The Department of Agriculture (USDA) commitment to small business is evidenced by the award of nearly 53 percent of its total 5.3 billion eligible contract dollars to small business concerns in Fiscal Year 2011. This achievement was accomplished by USDA procurement offices working in concert with program offices to expand USDA's ability to achieve small business goals. USDA will continue to identify and expand the number of small businesses securing contracts with USDA; provide assistance to underserved areas; and identify and eliminate contracting barriers that prevent or restrict small business access to USDA procurements.